

OOBEEES INC. INDEPENDENT DISTRIBUTOR PROGRAM

The Oobees Independent Distributor Program is an opportunity for individuals who are interested in selling Oobees products directly to the public through home sales, parties, and events.

To become an Oobees Independent Distributor (OID) a completed application must be submitted to Oobees, Inc. Upon acceptance of the application by Oobees, the applicant will need to sign an Independent Distributor Agreement and purchase a sample kit. If the OID application is not accepted, Oobees will send a written notice within thirty days of receipt of application.

The sample kit will include all necessary information, product, and paper work to start an OID business. Replacement paperwork will be available at a minimal cost (see below for kit details).

OID are licensed to take orders for Oobees products at home, parties, or events. All orders must be turned in to Oobees, Inc. within three (3) business days of party date, event or individual order. Customer purchases made by cash and check will be collected by the OID and he/she will submit one payment by certified check or credit card to Oobees, Inc. Customer purchases paid for by credit card will be processed by Oobees, Inc.

All orders over \$300 will be shipped free of charge to the OID or party host as indicated. Orders under \$300 will be charged a 20% shipping and handling fee. If the OID and host choose not to hand deliver the product to the customers, they may elect to charge the customer 20% for shipping and handling charges and the orders will be sent directly to the customer.

OID is responsible for finding individuals interested in hosting a party. Oobees will, as the occasion arises, refer interested individuals to OID but is not obligated to do so. OID is also responsible for the coordinating of all party details with the host, as well as collecting of all payments.

Party hosts will be compensated in free Oobees products. The compensation is calculated at 8% of product sales (not including shipping and handling or tax). The OID will need to place the order for the host at the same time the other orders are submitted. Any further compensation or bonus to the host is done at the discretion of the OID and at his/her expense.

When a customer makes a purchase through an OID and desires to exchange the product, the customer may go through the OID or if so chooses may make the exchange directly with Oobees. The customer will need to pay for any applicable shipping charges to return the item to the warehouse and shipping charges for the new item purchased. If the customer wants to return an item for a refund, he/she must go through the OID. The OID may then make the return with Oobees so that the sales commission percentage and level may be adjusted. Returns and exchanges must be made within 30 days of purchase.

OID will be paid the following compensation on a monthly basis based off monthly sales.

Sales of	\$0	-	\$2000.00	20% Commission
	\$2001.00	-	\$4000.00	25% Commission
	\$4001.00+			30% Commission

Orders must be postmarked no later than the 25<sup>th</sup> of each month to be credited to the current month. Or, if the order is express mailed, must arrive at Oobees by the last business day of the month, during regular business hours. Check Oobees website to confirm what the current business hours are. If the OID earns more than \$650 per year or as the law allows, Oobees will issue a 1099.

Basic Kit contents: \$200 plus shipping cost (\$493.10 retail value of product)

- 8 pairs Oobees Footwear containing one of each size and at least one of each color
- 4 Washed T-Shirts containing one of each size—colors will vary
- 1 Overnight Bag—color will vary
- 1 Cosmetic Bag—color will vary
- 1 Hobo Bag—color will vary
- 1 Pillow—color will vary
- 1 Blanket—color will vary
- 1 Twill Cap—color will vary
- 100 order forms
- 50 brochures
- Format for printing custom invitations
- 200 stickers to add to generic invitations
- Promotional sign

Kit colors may not be requested. If supplemental kit items are purchased, the colors sent will complete your full set of the item ordered. Supplemental kit items may be purchased one time only, other than for ordering or promotional materials. New product samples will be available for a one time purchase at a discount, for the purpose of adding to your sample kit.

Supplemental Kit:

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| • 4 Washed T-Shirts (to complete set of eight) | \$50             |
| • 5 Overnight Bags (to complete set of six)    | \$90             |
| • 5 Cosmetic Bags (to complete set of six)     | \$45             |
| • 2 Hobo Bags (to complete set of three)       | \$30             |
| • 4 Pillows (to complete set of five)          | \$33             |
| • 4 Blankets (to complete set of five)         | \$60             |
| • 3 Twill Caps (to complete set of four)       | \$27             |
| • 100 order forms                              | \$25             |
| • 50 brochures                                 | \$15             |
| • 200 stickers to add to generic invitations   | Call for pricing |
| • Promotional sign                             | \$8              |